

Company announcement - No. 20 / 2018

# Zealand Pharma – Interim report for the first half of 2018

Copenhagen, August 16, 2018 – Zealand Pharma A/S ("Zealand") (Company reg. No. 20 04 50 78), a Copenhagen-based biotechnology company focused on the discovery, design and development of innovative peptide-based medicines, today announced its financial results for the first half 2018.

"In this past quarter we took important steps towards Phase 3 initiation with both glepaglutide for short bowel syndrome and dasiglucagon for congenital hyperinsulinism, our two leading rare disease programs. We also received positive feedback from the regulatory authorities and have committed more clinical study sites for both programs across North America and Europe to engage in the trials which will commence in September," said **Britt Meelby Jensen, the Company's President and Chief Executive Officer**. "We are also pleased to have completed the pivotal Phase 3 trial with the HypoPal® rescue pen for severe hypoglycemia and we expect to receive the final data in September. Finally, I am encouraged by the growth of the royalty revenues."

### Financial results for the first half of 2018

- Revenue of DKK 24.9 million / USD 3.9 million<sup>1</sup> (DKK 86.7 million / USD 13.3 million<sup>2</sup> in first half of 2017).
  - Royalty revenue increased by 60% vs first half of 2017.
  - There was no milestone revenue in first half of 2018 (DKK 71.3 million / USD 10.9 million<sup>2</sup> in first half of 2017 primarily related to EU Suliqua® approval).
- Net operating expenses<sup>3</sup> of DKK 236.9 million/USD 37.1 million<sup>1</sup> (DKK 174.8 million /USD 26.8 million<sup>2</sup> in first half of 2017).
- Net result of DKK -219.5 million/USD -34.3 million<sup>1</sup> (DKK -121.5 million DKK/USD -18.6 million<sup>2</sup> in first half of 2017).
- Cash and cash equivalents, restricted cash and securities amounted to DKK 467.4 million/USD 73.1 million<sup>1</sup> as of June 30, 2018 (December 31, 2017: DKK 669.7 million/USD 107.9 million<sup>4</sup>).
- A restatement related to royalty revenue and royalty expenses has been incorporated in the interim report for the first half of 2018 with retrospective impact. Refer to Note 1 of the condensed consolidated interim financial statements.

### **Business highlights from the second guarter of 2018**

- Glepaglutide for short bowel syndrome on track for Phase 3 initiation in September 2018:
  - Successful End-of-Phase 2 meetings with FDA in the U.S. and CHMP scientific advisory committee in Europe.
  - Phase 3 protocol submitted to authorities in U.S., Canada and Europe, including both onceand twice weekly dosing.
  - Scientific presentation of PK trial demonstrating an effective half-life of ~50 hours
  - o Additional Phase 2 results presented at scientific conferences.
- HypoPal® rescue pen Phase 3 completed with results expected in September 2018:
  - o Immunogenicity Phase 3 trial met its primary objective, confirming dasiglucagon's safety profile with no treatment-induced or treatment-boosted anti-drug antibodies.
  - The pivotal Phase 3 efficacy trial was completed in May, with results expected in September 2018.
- Dasiglucagon for treatment of congenital hyperinsulinism (CHI) on track for Phase 3 initiation in September 2018:
  - The FDA approved the Investigational New Drug (IND) application for initiation of two Phase 3 clinical trials.

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- Collaboration agreement with Roche Diabetes Care to use its Accu-Chek® Combo pump system in the Phase 3 trials.
- Phase 3 trial protocols submitted to authorities in U.S. and Europe.

### • Soliqua® 100/33/Suliqua royalty increase:

- 85% increase in Soliqua® 100/33/ Suliqua® royalty revenue from first to second quarter of 2018 and 192% versus second quarter last year.
- Increased formulary coverage in the U.S., both Commercial and Medicare.

# Full-year guidance for 2018

Zealand maintains its financial guidance for full-year 2018 as announced in the Company's 2017 Annual Report.

Net operating expenses in 2018 are expected to be within the range of DKK 475-495 million (USD 76-80 million). Most of the spend is related to the increased clinical development costs associated with Phase 3 trials of the Company's glepaglutide and dasiglucagon programs.

The Company expects an increase in royalty from Sanofi for sales of Soliqua® 100/33 and will provide updates as additional information is available from Sanofi. Zealand receives royalty revenue of 10% on Sanofi's net sales of Lyxumia® / Adlyxin® (lixisenatide) in countries with a valid IP protection and potentially up to USD 100 million in future commercial milestones.

## Clinical pipeline



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### Glepaglutide (GLP-2 analog for short bowel syndrome)

Glepaglutide is a long-acting GLP-2 analog with an effective half-life of 50 hours. Following a successful End-of-Phase 2 meeting with the FDA and a CHMP Advisory meeting, we plan to initiate the pivotal Phase 3 trial in September 2018. The trial will be a randomized, double-blind and placebo-controlled study, with both once- and twice-weekly dosing regimens. The trial is expected to enroll 129 patients at multiple sites across the United States, Europe and Canada.

### Dasiglucagon (glucagon analog stable in liquid formulation)

Dasiglucagon is a potential first-in-class glucagon analog with a unique stability profile in liquid formulation. The Company is pursuing several indications where a stable profile would provide new treatment options:

## • Dasiglucagon HypoPal® rescue pen for severe hypoglycemia

The ready-to-use dasiglucagon rescue pen, the HypoPal®, is designed to offer people with diabetes a fast treatment solution for severe hypoglycemia. The pivotal Phase 3 efficacy trial is completed with results expected in September 2018. A pediatric trial will be initiated in September 2018 with readout in H1 2019 and with an expected New Drug Application (NDA) filing H2 2019.

## Dasiglucagon for congenital hyperinsulism (CHI)

We are developing dasiglucagon as a potential treatment option for CHI, a rare disease which affects mainly newborns and toddlers with devastating consequences including brain damage and often requires surgical intervention, pancreatectomy, to manage the condition. The FDA's approval of our IND application allows us to proceed into Phase 3 development of dasiglucagon and we will initiate two Phase 3 trials enrolling 32 and 16 patients respectively. The first trial is expected to start in September 2018 and the second during Q4 2018.

### Dasiglucagon dual-hormone pump therapy for diabetes

A next-generation artificial pancreas pump system, the iLet<sup>TM</sup> containing both insulin and glucagon (dasiglucagon) is in development by our partner Beta Bionics. The addition of dasiglucagon to the pump system provides the means to elevate blood sugar levels with potential to control blood sugar levels more accurately than with insulin alone. In May, Beta Bionics received an Investigational Device Exemption (IDE) approval from FDA, allowing them to use the iLet<sup>TM</sup> pump in clinical trials. In June, Zealand and Beta Bionics met with the FDA to discuss the path towards Phase 3 trials. The feedback indicates that considerable less effort is required than earlier expected. A Phase 2b trial is planned to start later this year to test dasiglucagon in a home-use setting in the iLet.

Long-acting GLP1-GLU dual agonist for obesity and/or diabetes (with Boehringer Ingelheim) Boehringer Ingelheim has initiated a Phase 1b trial of the glucagon/GLP-1 dual agonist for once-weekly dosing. The glucagon/GLP-1 dual agonist activates two key gut hormone receptors simultaneously and may offer better blood sugar and weight-loss control than current single-hormone receptor agonist treatments. Boehringer Ingelheim is funding all research, development and commercialization activities related to the treatment. Zealand is eligible to receive up to EUR 386 million in milestone payments (of which EUR 365 million is outstanding) and royalties on global sales.

### Long-acting amylin analog for obesity and/or diabetes (with Boehringer Ingelheim)

The Phase 1 trial of the long-acting amylin analog with the potential for once-weekly administration for the treatment of obesity and obesity-related comorbidities started in August 2017. In pre-clinical studies, Zealand and Boehringer Ingelheim observed that the novel, long-acting amylin analog may prevent the development of obesity in pre-clinical models, suggesting its potential use in treating obesity and obesity-related comorbidities. Boehringer Ingelheim is funding all research, development and

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commercialization activities related to the treatment. Zealand is eligible to receive up to EUR 295 million in milestone payments (of which EUR 283 million is outstanding) and royalties on global sales.

### **Marketed products**

Zealand has two products on the market, which are both commercialized worldwide by Sanofi:

- Soliqua® 100/33 and Suliqua® (combination of lixisenatide and Lantus®) was launched in the United States by Sanofi in 2017 and approved by the European Commission in 2017. The product has so far been made available in the US and a few smaller EU countries. Royalty income increased by 85% in Q2 2018 versus Q1 2018. The market access continues to expand in the U.S. with 71% commercially insured patients and 71% MediCare coverage as of July 31.
- Adlyxin®/Lyxumia® (lixisenatide, GLP-1 receptor agonist) was first launched in 2013 and has been available in the United States since 2017.

## Conference call today at 4 pm CET/10 am ET

Zealand's management will be hosting a conference call today at 4:00 p.m. CET/10:00 a.m. ET to present the results for the first half of 2018. Participating in the call will be President and Chief Executive Officer Britt Meelby Jensen, Executive Vice President and Chief Financial Officer Mats Blom and Executive Vice President and Chief Medical and Development Officer Adam Steensberg. The presentation will be followed by a Q&A session.

The conference call will be conducted in English, and the dial-in numbers are:

A live audio webcast of the call, including an accompanying slide presentation, will be available via the following link, https://edge.media-server.com/m6/p/2jzj5h4j, and also will be accessible on the Investor section of Zealand's website (<a href="https://www.zealandpharma.com">www.zealandpharma.com</a>). Participants are advised to register for the webcast approximately 10 minutes before the scheduled start.

A recording of the event and a transcript will be available on the Investor section of Zealand's website after the call.

## For further information, please contact:

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### **About Zealand Pharma A/S**

Zealand Pharma A/S (Nasdaq Copenhagen and New York: ZEAL) ("Zealand") is a biotechnology company focused on the discovery, design and development of innovative peptide-based medicines. Zealand has a late-stage clinical portfolio of proprietary product candidates focusing on specialty gastrointestinal and metabolic diseases. In addition, it has two marketed products, commercialized by Sanofi, and two product candidates under license collaboration with Boehringer Ingelheim.

Zealand is based in Copenhagen (Glostrup), Denmark. For further information about the Company's business and activities, please visit <a href="https://www.zealandpharma.com">www.zealandpharma.com</a> or follow Zealand on LinkedIn or Twitter @ZealandPharma.

### Safe Harbor/Forward-Looking Statements

The above information contains forward-looking statements that provide our expectations or forecasts of future events such as new product introductions, clinical development activities and anticipated results, product approvals and financial

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performance. Such forward-looking statements are subject to risks, uncertainties and inaccurate assumptions. This may cause actual results to differ materially from expectations and it may cause any or all of our forward-looking statements here or in other publications to be wrong. Factors that may affect future results include interest rate and currency exchange rate fluctuations, delay or failure of clinical trials and other development activities, production problems, unexpected contract breaches or terminations, government-mandated or market-driven price decreases for Zealand's products, introduction of competing products, Zealand's ability to successfully market both new and existing products, exposure to product liability and other lawsuits, changes in reimbursement rules and governmental laws and related interpretation thereof, and unexpected growth in costs and expenses.

Certain assumptions made by Zealand are required by Danish Securities Law for full disclosure of material corporate information. Some assumptions, including assumptions relating to sales associated with a product that is prescribed for unapproved uses, are made taking into account past performances of other similar drugs for similar disease states or past performance of the same drug in other regions where the product is currently marketed. It is important to note that although physicians may, as part of their freedom to practice medicine in the United States, prescribe approved drugs for any use they deem appropriate, including unapproved uses, at Zealand, promotion of unapproved uses is strictly prohibited.

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<sup>&</sup>lt;sup>1</sup> Translated solely for convenience into U.S. dollars at an assumed exchange rate of DKK 6.39 per USD 1.00, which was the rounded official exchange rate of such currencies at June 30, 2018.

<sup>&</sup>lt;sup>2</sup> Translated solely for convenience into U.S. dollars at an assumed exchange rate of DKK 6.52 per USD 1.00, which was the rounded official exchange rate of such currencies at June 30, 2017.

<sup>&</sup>lt;sup>3</sup> Net operating expenses consist of research, development and administrative expenses less other operating income.

<sup>&</sup>lt;sup>4</sup> Translated solely for convenience into U.S. dollars at an assumed exchange rate of DKK 6.21 per USD 1.00, which was the rounded official exchange rate of such currencies at December 31, 2017.



# **Key figures for the Group**

DKK thousand						
INCOME STATEMENT AND	Note	1.4-30.6.18	1.4-30.6.17	1.1-30.6.18	1.1-30.6.17	1.1-31.12.17
COMPREHENSIVE INCOME			Restated (7)		Restated (7)	Restated (7)
Revenue		15,136	9,977	24,858	86,710	136,322
Royalty expenses		-2,043	-1,122	-3,356	-11,481	-14,163
Research and development expenses		-130,474	-91,449	-216,172	-152,145	-324,667
Administrative expenses		-14,749	-13,169	-20,982	-23,055	-47,470
Other operating income		199	277	249	397	607
Operating result		-131,931	-95,486	-215,403	-99,574	-249,371
Net financial items		3,393	-278	-6,873	-24,658	-31,387
Result before tax		-128,538	-95,764	-222,276	-124,232	-280,758
Income tax benefit	(1)	1,375	1,375	2,750	2,750	5,500
Net result for the period		-127,163	-94,389	-219,526	-121,482	-275,258
Comprehensive income/loss for the period		-127,163	-94,389	-219,526	-121,482	-275,258
Earnings/loss per share - basic (DKK)		-4.18	-3.69	-7.15	-4.75	-9.88
Earnings/loss per share - diluted (DKK)		-4.18	-3.69	-7.15	-4.75	-9.88
STATEMENT OF FINANCIAL POSITION						
Cash and cash equivalents				387,022	302,114	588,718
Restricted cash	(2)			6,074	6,179	5.892
Securities	(2)			74,315	0,179	75,111
Total assets				522,130	366,857	721,285
Share capital ('000 shares)				30,751	26,187	30,751
Equity				316,237	169,234	514,669
Equity ratio	(3)			0.61	0.46	0.71
Royalty bond	(3)			143,435	146,050	135,734
regard borna				140,400	140,000	100,704
CASH FLOW						
Cash flow from operating activities				-206,380	-175,017	-278,746
Cash flow from investing activities				-1,602	310,572	221,351
Cash flow from financing activities				-702	-171,078	337,930
Purchase of property, plant and equipment				-1,585	-2,091	-7,226
Free cash flow	(4)			-207,965	-177,108	-285,972
OTHER						
Share price (DKK)				84.00	130.50	85.00
Market capitalization (MDKK)	(5)			2,583	3,417	2,614
Equity per share (DKK)	(6)			10.31	6.60	16.77
Average number of employees				143	129	128

<sup>(1)</sup> According to Danish tax legislation, Zealand is eligible to receive DKK 5.5 million in cash relating to the tax loss in 2017. Zealand expects to be eligible to receive up to DKK 5.5 million in income tax benefit for 2018 of which DKK 2.8 million has been recognized for the period.

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eligible to receive up to DKK 5.5 million in income tax benefit for 2018 of which DKK 2.8 million has been recognized for the period.

(2) Restricted cash serves as collateral for the royalty bond issued in 2014.

(3) Equity ratio is calculated as equity at the balance sheet date divided by total assets at the balance sheet date.

(4) Free cash flow is calculated as cash flow from operating activities less purchase of property, plant and equipment.

(5) Market capitalization is calculated as outstanding shares at the balance sheet date times the share price at the balance sheet date.

(6) Equity per share is calculated as shareholders' equity divided by total number of shares less treasury shares.

<sup>(7)</sup> Figures for the three months ended March 31, 2018, three and six month periods ended June 30, 2017 and the years ended December 31, 2017, 2016 and 2015 have been restated due to certain misstatements. See Note 1 to the condensed consolidated interim financial statements.



### **Financial review**

(Comparative figures for the corresponding period in 2017 are shown in brackets except for the financial position which expresses the comparative figures as of December 31, 2017)

#### Income statement

The net result for the first half of 2018 was a loss of DKK 219.5 million compared to a loss of DKK 121.5 million for the same period of 2017. The decreased result is primarily a consequence of a decrease in revenue as compared to the same period in 2017 when a milestone payment of DKK 69.6 million was received as well as increased net operating expenses of DKK 62.1 million. In addition net financial items (expenses) decreased by DKK 17.8 million.

### Revenue

Revenue for the first half of 2018 amounted to DKK 24.9 million (86.7) of which DKK 17.8 million (6.7) related to royalty revenue on Sanofi's sales of Soliqua<sup>®</sup> 100/33 and DKK 7.1 million (8.7) related to royalty revenue on Sanofi's sales of Lyxumia<sup>®</sup> / Adlyxin<sup>®</sup> (lixisenatide).

Zealand receives royalty revenue of 10% on Sanofi's net sales of Lyxumia® / Adlyxin® (lixisenatide) in countries with a valid IP protection for Zealand and potentially up to USD 100 million in commercial milestones. During Q2 2018 it was determined that royalty revenue recognized from 2013 until Q1 2018 included DKK 17.1 million of royalty revenue on net sales in countries with no valid IP protection for Zealand. Such misstatement has been corrected in the first half of 2018 with retrospective impact and as such comparable periods as of and for the three month period ended March 31, 2018, three and six month periods ended June 30, 2017 and the years ended December 31, 2017, 2016 and 2015 have been restated, as presented in note 1 to the condensed consolidated interim financial statements. The restatement also includes correction of a misstatement related to royalty expenses as discussed below under "Royalty expenses".

Milestone revenue amounted to DKK 0.0 million (71.3). The milestone in the first half of 2017 primarily related to a USD 10 million milestone for the approval of Suliqua® in the EU.

### Royalty expenses

Royalty expenses for the first half of 2018 were DKK 3.4 million (11.5). Royalty expenses are payments by Zealand to third parties based on license payments received from Lyxumia® / Adlyxin® (lixisenatide) and Soliqua® 100/33 / Suliqua®. As a consequence of the restatement mentioned above royalty expenses from 2013 until Q1 2018 were misstated by DKK 2.3 million. Such misstatement has been corrected in the first half of 2018 with retrospective impact and as such comparable periods as of and for the three month period ended March 31, 2018, three and six month periods ended June 30, 2017 and the years ended December 31, 2017, 2016 and 2015 have been restated, as presented in note 1 to the condensed consolidated interim financial statements.

### Research and development expenses

Research and development expenses for the first half of 2018 amounted to DKK 216.2 million (152.1), an increase of 42% versus the same period 2017. The costs mainly relates to the clinical development of the three dasiglucagon programs and of glepaglutide for short bowel syndrome, as well as preclinical research activities.

### **Administrative expenses**

Administrative expenses for the first half of 2018 amounted to DKK 21.0 million (23.1) and consisted of expenses for administrative personnel, company premises, operating leases, investor relations, etc. The decrease is due to a change in the composition of employees working in R&D and Administration in comparison to the previous year.

### Other operating income

Other operating income for the first half of 2018 amounted to DKK 0.2 million (0.4).

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### **Operating loss**

The operating result for the first half of 2018 was a loss of DKK -215.4 million (-99.6).

#### Net financial items

Net financial items consists of interest expenses on the royalty bond, amortization of costs relating to the royalty bond, interest income, banking fees and adjustments based on changes in exchange rates. Net financial items for the first half of 2018 amounted to DKK -6.9 million (-24.7). The decrease in the first half of 2018 as compared to the same period of 2017 is a result of the repayment of half of the outstanding royalty bond during the first half of 2017 and exchange rate adjustments.

### Loss before tax

Loss before tax for the first half of 2018 came to DKK -222.3 million (-124.2).

#### Income tax benefit

With a negative result in the first half of 2018 and financial guidance also pointing towards a negative result for the full year, Zealand expects to be eligible to receive up to DKK 5.5 million in income tax benefit for 2018 of which DKK 2.8 million (2.8) has been recognized for the period.

No deferred tax asset has been recognized in the statement of financial position due to uncertainty as to whether tax losses carried forward can be utilized.

## **Net loss and comprehensive loss**

Net loss and comprehensive loss for the first half of 2018 amounted to DKK -219.5 million (-121.5).

### Equity

Equity stood at DKK 316.2 million (514.7) at the end of the period, corresponding to an equity ratio of 61% (71%). The decrease in equity is mainly due to the net loss for the period.

### Capital expenditure

Capital expenditure for the period amounted to DKK 1.6 million (1.8).

## Royalty bond

In December 2014, Zealand entered into a USD 50 million royalty bond financing arrangement, based on part of the royalties from lixisenatide as a stand-alone product. The bond carries an interest rate of 9.375%. As security for the royalty bond, certain milestone payments relating to lixisenatide have been held as collateral in the form of restricted cash. On March 15, 2017, Zealand used restricted cash of USD 25 million (DKK 175 million) to repay half of the outstanding bond. Furthermore, additional restricted cash of USD 26.9 million (DKK 184 million) held as collateral for the bond was released to Zealand in exchange for a parent company guarantee.

At June 30, 2018, the outstanding royalty bond amounted to nominal USD 24.7 million (DKK 157.6 million). In the consolidated statements of financial position this is reported net of capitalized financing costs, amounting to DKK 143.4 million at June 30, 2018 (135.7), excluding accrued interest expenses, which is reported in other liabilities.

### Securities, cash and cash equivalents

As of June 30, 2018, securities, cash and cash equivalents amounted to DKK 461.3 million (663.8). In addition, DKK 6.1 million (5.9) was held as collateral for the royalty bond. The decrease in cash and cash equivalents is a consequence of the net loss for the period.

### Cash flow

Cash flow from operating activities amounted to DKK -206.4 million (-175.0) mainly driven by the net loss for the period.

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Cash flow from investing activities amounted to DKK -1.6 million (310.6) related to investments in laboratory equipment.

Cash flow from financing activities amounted to DKK -0.7 million (-171.1) relating to a minor repayment of the outstanding royalty bond.

The total cash flow for the first half of 2018 amounted to DKK -208.7 million (-35.5).

#### Risk factors

This interim report contains forward-looking statements, including forecasts of future expenses as well as expected business related events. Such statements are subject to risks and uncertainties as various factors, some of which are beyond the control of Zealand, may cause actual results and performance to differ materially from the forecasts made in this interim report. Without being exhaustive, such factors include e.g. general economic and business conditions, including legal issues, scientific and clinical results, fluctuations in currencies, etc. A more extensive description of risk factors can be found in the 2017 Annual Report under the section Risk management and internal control.

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### Management's statement on the interim report

The Board of Directors and the Executive Management have today considered and adopted the interim report of Zealand Pharma A/S for the period January 1 – June 30, 2018.

The report has been prepared in accordance with IAS 34 as endorsed by the EU and the additional Danish disclosure requirements for listed companies.

In our opinion, the interim report gives a true and fair view of the Group's assets, equity and liabilities and financial position at June 30, 2018 as well as of the results of the Group's operations and cash flow for the period January 1 – June 30, 2018.

Moreover, in our opinion, the Management's Review gives a true and fair view of the development in the Company's operations and financial conditions, of the net result for the period and the financial position while also describing the most significant risks and uncertainty factors that may affect the Group.

Copenhagen, August 16, 2018

### **Executive Management**

Britt Meelby Jensen Mats Peter Blom

President and CEO Executive Vice President and CFO

**Board of Directors** 

Alf Gunnar Martin Nicklasson

Chairman

Rosemary Crane Board member Catherine Moukheibir Board member

Alain Munoz Board member Michael John Owen Board member Kirsten Aarup Drejer Board member

Hanne Heidenheim Bak

Board member Employee elected Jens Peter Stenvang Board member Employee elected

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# Independent auditor's review report on the condensed consolidated interim financial statements

#### To the shareholders of Zealand Pharma A/S

We have reviewed the condensed consolidated interim financial statements of Zealand Pharma A/S for the period January 1 – June 30, 2018, pages 13-31, which comprise the income statement, statement of comprehensive income (loss), statement of cash flows, statement of financial position and statement of changes in equity as well as notes.

### Management's responsibility for the condensed consolidated interim financial statements

Management is responsible for the preparation of the condensed consolidated interim financial statements in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU and additional Danish requirements for listed companies. It is also responsible for such internal control as management determines is necessary to enable the preparation of the condensed consolidated interim financial statements that is free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express a conclusion on the condensed consolidated interim financial statements. We conducted our review in accordance with the International Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Group and additional requirements under Danish audit regulation. This requires us to conclude whether anything has come to our attention that causes us to believe that the condensed consolidated interim financial statements, taken as a whole, has not been prepared, in all material respects, in accordance with the applicable financial reporting framework. This also requires us to comply with ethical requirements.

A review of the condensed consolidated interim financial statements in accordance with the International Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Group is a limited assurance engagement. The auditor performs procedures, primarily consisting of making inquiries of management and others within the Group, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on the condensed consolidated interim financial statements.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated interim financial statements have not been prepared, in all material respects, in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU and additional Danish requirements for listed companies.

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## **Emphasis of matter**

We draw attention to note 1 of the condensed consolidated interim financial statements, which describes the effects of the restatement of prior period figures related to royalty revenue and royalty expense. Our report is not modified in respect of this matter.

Sumit Sudan

Copenhagen, August 16, 2018

### **Deloitte**

Statsautoriseret Revisionspartnerselskab Business Registration No 33 96 35 56

Martin Norin Faarborg State-Authorized Public Accountant MNE no mne29395

State-Authorized Public Accountant MNE no mne33716

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# **Condensed consolidated interim financial statements**

Condensed consolidated income statements for the three and six month periods ended June 30, 2018 and 2017 and the twelve month period ended December 31, 2017

			Restated		Restated	Restated
DKK thousand	Note	1.4-30.6.18	1.4-30.6.17	1.1-30.6.18	1.1-30.6.17	1.1-31.12.17
Revenue	2	15,136	9,977	24,858	86,710	136,322
Royatly expenses		-2,043	-1,122	-3,356	-11,481	-14,163
Research and development expenses		-130,474	-91,449	-216,172	-152,145	-324,667
Administrative expenses		-14,749	-13,169	-20,982	-23,055	-47,470
Other operating income		199	277	249	397	607
Operating loss		-131,931	-95,486	-215,403	-99,574	-249,371
Financial income		7,060	456	8,936	1,236	2,122
Financial expenses	6	-3,667	-734	-15,809	-25,894	-33,509
Loss before tax		-128,538	-95,764	-222,276	-124,232	-280,758
Income tax benefit		1,375	1,375	2,750	2,750	5,500
Net loss for the period		-127,163	-94,389	-219,526	-121,482	-275,258
Basic loss per share	4	-4.18	-3.69	-7.15	-4.75	-9.88
Diluted loss per share	4	-4.18	-3.69	-7.15	-4.75	-9.88

Condensed consolidated statements of comprehensive income (loss) for the three and six month periods ended June 30, 2018 and 2017 and the twelve month period ended December 31, 2017

DKK thousand	Note	1.4-30.6.18	Restated <b>1.4-30.6.17</b>	1.1-30.6.18	Restated <b>1.1-30.6.17</b>	Restated <b>1.1-31.12.17</b>
Net loss for the period		-127,163	-94,389	-219,526	-121,482	-275,258
Other comprehensive income  Comprehensive loss for the period		-127,163	-94,389	- <b>219,526</b>	-121,482	-275,258

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# Condensed consolidated statements of cash flow for the six month periods ended June 30, 2018 and 2017

DKK thousand	1.1-30.6.18	Restated <b>1.1-30.6.17</b>
Net loss for the period	-219,526	-121,482
Adjustments for non-cash items	27,079	9,758
Change in working capital	-9,194	-46,927
Financial income received	2,884	583
Financial expenses paid	-7,623	-16,949
Cash flow from operating activities	-206,380	-175,017
Transfer to restricted cash related to the royalty bond 6	0	-60,675
Transfer from restricted cash related to the royalty bond 6	0	365,795
Transfer from restricted cash for royalty bond interest payments	0	7,438
Change in deposit	-17	-15
Purchase of property, plant and equipment	-1,585	-2,091
Sale of fixed assets	0	120
Cash flow from investing activities	-1,602	310,572
Proceeds from issue of shares related to exercise of warrants	0	3,887
Repayment of royalty bond 6	-702	-174,965
Cash flow from financing activities	-702	-171,078
Decrease/increase in cash and cash equivalents	-208,684	-35,523
Cash and cash equivalents at beginning of period	588,718	323,330
Exchange rate adjustments	6,988	14,307
Cash and cash equivalents at end of period	387,022	302,114

Zealand Pharma A/S 14/31



# Condensed consolidated statements of financial position as of June 30, 2018 and December 31, 2017

		June 30,	Restated <b>December 31</b> ,
DKK thousand	Note	2018	2017
ASSETS	11010		
Non-current assets			
Plant and machinery		14,137	14,855
Other fixtures and fittings, tools and equipment		1,070	953
Leasehold improvements		246	304
Deposits		2,746	2,729
Restricted cash		6,074	5,892
Other investments	7	9,589	9,312
Total non-current assets		33,862	34,045
_			
Current assets			
Trade receivables		8,916	5,679
Prepaid expenses		7,725	7,253
Income tax receivable		8,250	5,500
Other receivables	_	2,040	4,979
Securities	7	74,315	75,111
Cash and cash equivalents	5	387,022	588,718
Total current assets		488,268	687,240
Total assets		522,130	721,285
EQUITY AND LIABILITIES			
Share capital	3	30,751	30,751
Share premium	8	1,980,293	1,959,199
Retained loss		-1,694,807	-1,475,281
Equity		316,237	514,669
Royalty bond	6	143,435	132,986
Non-current liabilities		143,435	132,986
Trade payables		29,636	29,428
Royalty bond	6	0	2,748
Other liabilities	ŭ	32,822	41,454
Current liabilities		62,458	73,630
Total liabilities		005.000	200.040
I OTAL HADHITIES		205,893	206,616
Total equity and liabilities		522,130	721,285

Zealand Pharma A/S 15/31



# Condensed consolidated statements of changes in equity at June 30, 2018 and 2017

DKK thousand	Share capital	Share premium	Retained loss (restated)	Total
Equity at January 1, 2017	26,142	1,441,263	-1,189,211	278,194
Restatement	0	0	-10,813	-10,813
Comprehensive loss for the period				
Net loss for the period	0	0	-121,482	-121,482
Warrants compensation expenses	0	19,448	0	19,448
Capital increase	45	3,842	0	3,887
Equity at June 30, 2017	26,187	1,464,553	-1,321,506	169,234
Equity at January 1, 2018	30,751	1,959,199	-1,461,482	528,468
Restatement	0	0	-13,799	-13,799
Comprehensive loss for the period				
Net loss for the period	0	0	-219,526	-219,526
Warrant compensation expenses	0	21,094	0	21,094
Equity at June 30, 2018	30,751	1,980,293	-1,694,807	316,237

Equity at January 1, 2017 and 2018 have been restated due to certain misstatements. See Note 1 to the condensed consolidated interim financial statements.

Zealand Pharma A/S 16/31



### Note 1 - Significant accounting policies and significant accounting estimates and assessments

The condensed consolidated interim financial statements of Zealand Pharma A/S ("the Company") have been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by EU and the additional Danish requirements for submission of interim reports for companies listed on Nasdaq Copenhagen. The condensed consolidated interim financial statements are presented in Danish kroner (DKK) which is the functional currency of the parent company.

### **Accounting policies**

The accounting policies used in the condensed consolidated interim financial statements are consistent with those used in the Company's Annual report for the year ended December 31, 2017, except for all new, amended or revised accounting standards and interpretations endorsed by the EU effective for the accounting period beginning on January 1, 2018, being IFRS 9 'Financial Instruments' and IFRS 15 'Revenue from contracts with customers'.

The Group's implementation of IFRS 9 'Financial Instruments', that replaces IAS 39 'Financial Instruments: Recognition and Measurement', has lead to the implementation of a new impairment model that requires the recognition of impairment provisions based on the "expected credit loss model" rather than the "incurred-loss model." The majority of Zealand's receivables are receivables from sales with its strategic partners, Boehringer Ingelheim and Sanofi, and due to the low credit risk in the Group, the new rules have not had a significant impact on the valuation of trade receivables. In the annual report for 2017, Management indicated an expected increase of DKK 5 million to financial liabilities. Based on further analyses, Management has concluded that the current accounting treatment is in line with IFRS 9 'Financial Instruments', hence no impact is recognized as the cost of the amendment to the royalty bond from March 2017 is considered transaction costs, which are deducted in financial liabilities.

The Group has implemented IFRS 15 'Revenue from Contracts with Customers' using the modified retrospective approach. IFRS 15 replaces the current standards on revenue (IAS 11 'Construction Contracts' and IAS 18 'Revenue'). There is no significant effect on the interim financial statements related to the implementation of IFRS 15 'Revenue from Contracts with Customers'.

### Significant accounting estimates and assessments

In the preparation of the condensed consolidated interim financial statements, Management makes several accounting estimates that form the basis for the presentation, recognition and measurement of the Company's assets and liabilities.

In the application of the Company's accounting policies, the Management of the Company is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The estimates used are based on assumptions assessed as reasonable by Management; however, estimates are inherently uncertain and unpredictable. The assumptions can be incomplete or inaccurate, and unexpected events or circumstances might occur. Furthermore, the Company is subject to risks and uncertainties that might result in deviations in actual results compared with estimates.

For further information regarding significant accounting estimates and assessments related to revenue recognition and employee incentive programs, please see Note 1 in the Annual Report 2017.

No significant changes have been made in accounting estimates and assessments in the period January 1 – June 30, 2018.

Zealand Pharma A/S 17/31



### Restatement

The Company receives royalty revenue of 10% on Sanofi's net sales of Lyxumia® / Adlyxin® (lixisenatide) in countries with a valid IP protection for Zealand and potentially up to USD 100 million in commercial milestones.

During Q2 2018 it was determined that royalty revenue from Sanofi recognized from 2013 until Q1 2018 included DKK 17.1 million of royalty revenue on net sales in countries with no valid IP protection for Zealand and therefore revenue has been overstated in this period. As a consequence of this, royalty expenses from 2013 until Q1 2018 were misstated by DKK 2.3 million and therefore royalty expense has been overstated in this same period. Such misstatements have been corrected in the first half of 2018 with retrospective impact and thus comparable periods as of and for the three month period ended March 31, 2018, three and six month periods ended June 30, 2017 and the years ended December 31, 2017, 2016 and, 2015 have been restated to reflect this impact.

The nature and impact of each restatement is described below, including tickmarks linking the descriptions to the restated condensed consolidated income statements and condensed consolidated statement of financial position for Zealand.

#### Income statement:

### A) Revenue

Royalty revenue has been restated as Zealand has previously recognized royalty revenue on net sales in countries with no valid IP protection.

### B) Royalty expenses

Royalty expenses comprise contractual amounts due to third parties that are derived from royalty revenue earned from the corresponding collaboration agreements. The restatement on royalty revenue therefore leads to a corresponding restatement of royalty expenses.

### Statement of financial position:

### C) Trade receivables and other liabilities

The restatement related to trade receivables and other liabilities corresponds to the restatement on royalty revenue and royalty expenses, as discussed in tickmark A and B.

### D) Retained loss

The restatement related to net loss for the period amounts to the combined impact of the restatements on royalty revenue and royalty expenses from 2013 through December 2017.

### Statement of cash flow:

The impact of the restatement on the statement of cash flow is solely a reclassification between "Net loss for the period" and "Change in working capital". The restatement related to net loss for the period amounts to the net impact of the restatements for the respective years on royalty revenue and royalty expenses while the restatement related to working capital for the period amounts to the net impact of the misstatements in trade receivables and other liabilities in the statement of financial position. Hence, there is no impact on the cash flow from operating activities. Based on the above outlined factors, the Company deemed irrelevant to present restated statements of cash flow for the three month period ended March 31, 2018, three and six month periods ended June 30, 2017 and the years ended December 31, 2017, 2016 and 2015.

Zealand Pharma A/S 18/31



# Condensed consolidated income statement for the three month period ended March 31, 2018

	As originally reported, March 31,	Restate-		Amount as adjusted, March 31,
DKK thousand	2018	ment	Tickmark	2018
Revenue	10.829		A	9,722
	- /	-1,107		•
Royalty expenses	-1,462	149	В	-1,313
Research and development expenses	-85,697	0		-85,697
Administrative expenses	-6,234	0		-6,234
Other operating income	50	0		50
Operating loss	-82,514	-958		-83,472
Financial income	1,876	0		1,876
Financial expenses	-12,142	0		-12,142
Loss before tax	-92,780	-958		-93,738
Income tax benefit	1,375	0		1,375
Net loss for the period	-91,405	-958		-92,363
Lace pershave thesis (DVV)	2.00	0.00		2.04
Loss per share - basic (DKK)	-2.98	-0.03		-3.01
Loss per share - diluted (DKK)	-2.98	-0.03		-3.01

# Condensed consolidated statements of comprehensive income for the three month period ended March 31, 2018

DKK thousand			
Net loss for the period	-91,405	-958	-92,363
Other comprehensive income (loss)	0	0	0
Net loss for the period	-91,405	-958	-92,363

Zealand Pharma A/S 19/31



# Condensed consolidated income statement for the three month period ended June 30, 2017

	As originally reported, June 30,	Restate-		Amount as adjusted, June 30,
DKK thousand	2017	ment	Tickmark	2017
Revenue	10,802	-825	A	9,977
Royalty expenses	-1,233	111	В	-1,122
Research and development expenses	-91,449	0	D	-91,449
Administrative expenses	-13,169	0		-13,169
Other operating income	277	0		277
Operating loss	-94,772	-714		-95,486
Financial income	456	0		456
Financial expenses	-734	0		-734
Loss before tax	-95,050	-714		-95,764
Income tax benefit	1,375	0		1,375
Net loss for the period	-93,675	-714		-94,389
Loss per share - basic (DKK)	-3.66	-0.03		-3.69
Loss per share - diluted (DKK)	-3.66	-0.03		-3.69

# Condensed consolidated statements of comprehensive income for the three month period ended June 30, 2017

DKK thousand			
Net loss for the period	-93,675	-714	-94,389
Other comprehensive income (loss)	0	0	0
Net loss for the period	-93,675	-714	-94,389

Zealand Pharma A/S 20/31



# Condensed consolidated income statement for the six month period ended June 30, 2017

DKK thousand	As originally reported, June 30, 2017	Restate- ment	Tickmark	Amount as adjusted, June 30, 2017
Revenue	88,421	-1,711	А	86,710
Royalty expenses	-11,712	231	В	-11,481
Research and development expenses	-152,145	0		-152,145
Administrative expenses	-23,055	0		-23,055
Other operating income	397	0		397
Operating loss	-98,094	-1,480		-99,574
Financial income	1,236	0		1,236
Financial expenses	-25,894	0		-25,894
Loss before tax	-122,752	-1,480		-124,232
Income tax benefit	2,750	0		2,750
Net loss for the period	-120,002	-1,480		-121,482
Loss per share - basic (DKK)	-4.69	-0.06		-4.75
Loss per share - diluted (DKK)	-4.69	-0.06		-4.75

# Condensed consolidated statements of comprehensive income for the six month period ended June 30, 2017

DKK thousand			
Net loss for the period	-120,002	-1,480	-121,482
Other comprehensive income (loss)	0	0	0
Net loss for the period	-120 002	-1 480	-121.482

Zealand Pharma A/S 21/31



# Condensed consolidated income statement for the twelve month period ended December 31, 2017

	As originally reported,			Amount as adjusted,
	December 31,	Restate-		December 31,
DKK thousand	2017	ment	Tickmark	2017
Revenue	139,775	-3,453	А	136,322
Royalty expenses	-14,629	466	В	-14,163
Research and development expenses	-324,667	0		-324,667
Administrative expenses	-47,470	0		-47,470
Other operating income	607	0		607
Operating loss	-246,384	-2,987		-249,371
Financial income	2,122	0		2,122
Financial expenses	-33,509	0		-33,509
Loss before tax	-277,771	-2,987		-280,758
Income tax benefit	5,500	0		5,500
Net loss for the period	-272,271	-2,987		-275,258
Loss per share - basic (DKK)	-9.77	-0.11		-9.88
Loss per share - diluted (DKK)	-9.77	-0.11		-9.88

# Condensed consolidated statements of comprehensive income for the twelve month period ended December 31, 2017

DKK thousand			
Net loss for the period	-272,271	-2,987	-275,258
Other comprehensive income (loss)	0	0	0
Net loss for the period	-272,271	-2,987	-275,258

Zealand Pharma A/S 22/31



# Condensed consolidated income statement for the twelve month period ended December 31, 2016

	As originally reported,			Amount as adjusted,
	December 31,	Restate-		December 31,
DKK thousand	2016	ment	Tickmark	2016
Revenue	234,778	-3,914	Α	230,864
Royalty expenses	-31,459	528	В	-30,931
Research and development expenses	-268,159	0		-268,159
Administrative expenses	-52,503	0		-52,503
Other operating income	1,697	0		1,697
Operating loss	-115,646	-3,386		-119,032
Financial income	592	0		592
Financial expenses	-44,356	0		-44,356
Loss before tax	-159,410	-3,386		-162,796
Income tax benefit	5,500	0		5,500
Net loss for the period	-153,910	-3,386		-157,296
Loss per share - basic (DKK)	-6.33	-0.14		-6.47
Loss per share - diluted (DKK)	-6.33	-0.14		-6.47

# Condensed consolidated statements of comprehensive income for the twelve month period ended December 31, 2016

DKK thousand			
Net loss for the period	-153,910	-3,386	-157,296
Other comprehensive income (loss)	0	0	0
Net loss for the period	-153,910	-3,386	-157,296

Zealand Pharma A/S 23/31



# Condensed consolidated income statement for the twelve month period ended December 31, 2015

	As originally			Amount as
	reported,			adjusted,
	December 31,	Restate-		December 31,
DKK thousand	2015	ment	Tickmark	2015
Revenue	187,677	-5,104	А	182,573
Royalty expenses	-22,267	689	В	-21,578
Research and development expenses	-217,741	0		-217,741
Administrative expenses	-41,824	0		-41,824
Other operating income	12,828	0		12,828
Operating loss	-81,327	-4,415		-85,742
Financial income	3,889	0		3,889
Financial expenses	-42,394	0		-42,394
Loss before tax	-119,832	-4,415		-124,247
Income tax benefit	5,875	0		5,875
Net loss for the period	-113,957	-4,415		-118,372
Loss per share - basic (DKK)	-4.94	-0.19		-5.13
Loss per share - diluted (DKK)	-4.94	-0.19		-5.13

# Condensed consolidated statements of comprehensive income for the twelve month period ended December 31, 2015

DKK thousand			
Net loss for the period	-113,957	-4,415	-118,372
Other comprehensive income (loss)	0	0	0
Net loss for the period	-113,957	-4,415	-118,372

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# Condensed consolidated statement of financial position as of December 31, 2017

	As originally reported,	Do estata		Amount as adjusted,
DKK thousand	December 31, 2017	Restate- ment	Tickmark	December 31, 2017
ASSETS	2011	mont	TIORITICAL IX	2011
Non-current assets				
Plant and machinery	14,855			14,855
Other fixtures and fittings, tools and equipment	953			953
Leasehold improvements	304			304
Deposits	2,729			2,729
Restricted cash	5,892			5,892
Other investments	9,312			9,312
Total non-current assets	34,045	0		34,045
Current assets				
Trade receivables	21,632	-15,953	С	5,679
Prepaid expenses	7,253			7,253
Income tax receivable	5,500			5,500
Other receivables	4,979			4,979
Securities	75,111			75,111
Cash and cash equivalents	588,718			588,718
Total current assets	703,193	-15,953		687,240
Total assets	737,238	-15,953		721,285
EQUITY AND LIABILITIES				
Share capital	30,751			30,751
Share premium	1,959,199			1,959,199
Retained loss	-1,461,482	-13,799	D	-1,475,281
Equity	528,468	-13,799		514,669
Royalty bond	132,986			132,986
Non-current liabilities	132,986	0		132,986
Trade payables	29,428			29,428
Royalty bond	2,748			2,748
Other liabilities	43,608	-2,154	С	41,454
Current liabilities	75,784	-2,154		73,630
Total liabilities	208,770	-2,154		206,616
Total equity and liabilities	737,238	-15,953		721,285

Zealand Pharma A/S 25/31



# Condensed consolidated statement of financial position as of December 31, 2016

	As originally reported,	_		Amount as adjusted,
DVV the surround	December 31, 2016	Restate-	Tickmark	December 31, 2016
DKK thousand ASSETS	2010	ment	HCKIHAIK	2016
ASSETS				
Non-current assets				
Plant and machinery	12,081			12,081
Other fixtures and fittings, tools and equipment	1,154			1,154
Leasehold improvements	408			408
Deposits	2,690			2,690
Restricted cash	305,120			305,120
Total non-current assets	321,453	0		321,453
Current assets				
Trade receivables	11,510	-11,510	С	0
Prepaid expenses	13,837			13,837
Income tax receivable	5,500			5,500
Other receivables	5,379			5,379
Restricted cash	13,617			13,617
Cash and cash equivalents	323,330			323,330
Total current assets	373,173	-11,510		361,663
Total assets	694,626	-11,510		683,116
EQUITY AND LIABILITIES				
Share capital	26,142			26,142
Share premium	1,441,263			1,441,263
Retained loss	-1,189,211	-10,813	D	-1,200,024
Equity	278,194	-10,813		267,381
Royalty bond	328,878			328,878
Non-current liabilities	328,878	0		328,878
Trade payables	19,739			19,739
Royalty bond	3,365			3,365
Other liabilities	64,450	-697	С	63,753
Current liabilities	87,554	-697		86,857
Total liabilities	416,432	-697		415,735
Total equity and liabilities	694,626	-11,510		683,116

Zealand Pharma A/S 26/31



# Condensed consolidated statement of financial position as of December 31, 2015

	As originally			Amount as
	reported, December 31,	Restate-		adjusted, December 31,
DKK thousand	2015	ment	Tickmark	2015
	2015	ment	HCKIHAIK	2015
ASSETS				
Non-current assets				
Plant and machinery	14,672			14,672
Other fixtures and fittings, tools and equipment	1,153			1,153
Leasehold improvements	628			628
Deposits	2,666			2,666
Total non-current assets	19,119	0		19,119
Current assets				
Trade receivables	158,158	-8,587	С	149,571
Prepaid expenses	2,430			2,430
Income tax receivable	5,875			5,875
Other receivables	10,427			10,427
Restricted cash	21,403			21,403
Cash and cash equivalents	418,796			418,796
Total current assets	617,089	-8,587		608,502
Total assets	636,208	-8,587		627,621
EQUITY AND LIABILITIES				
Share capital	24,353			24,353
Share premium	1,263,179			1,263,179
Retained loss	-1,035,301	-7,428	D	-1,042,729
Equity	252,231	-7,428	<u> </u>	244,803
Royalty bond	312,951			312,951
Non-current liabilities	312,951	0		312,951
Trade payables	21,676			21,676
Other liabilities	49,350	-1,159	С	48,191
Current liabilities	71,026	-1,159		69,867
Total liabilities	383,977	-1,159		382,818
Total equity and liabilities	636,208	-8,587		627,621

Zealand Pharma A/S 27/31



## Note 2 - Revenue

		Restated		Restated	Restated
DKK thousand	1.4-30.6.18	1.4-30.6.17	1.1-30.6.18	1.1-30.6.17	1.1-31.12.17
Sanofi-Aventis Deutschland GmbH	0	0	0	69,603	69,603
Boehringer Ingelheim International GmbH	0	0	0	0	29,750
Protagonist Therapeutics, Inc.	0	1,662	0	1,662	1,662
Total license and milestone revenue	0	1,662	0	71,265	101,015
Sanofi-Aventis Deutschland GmbH	15,136	8,315	24,858	15,445	35,307
Total royalty income	15,136	8,315	24,858	15,445	35,307
Total revenue	15,136	9,977	24,858	86,710	136,322

Milestone revenue amounted to DKK 0.0 million (71.3) in the first half of 2018. The milestone revenue in the first half of 2017 primarily related to a USD 10 million milestone for the approval of Suliqua<sup>®</sup> in the EU in January 2017.

DKK 17.8 million (6.7) related to royalty revenue on Sanofi's sales of Soliqua® 100/33 and DKK 7.1 million (8.7) related to royalty revenue on Sanofi's sales of Lyxumia® / Adlyxin™ (lixisenatide).

# Note 3 - Changes in share capital

The following changes have occurred in the share capital during the respective interim periods:

	No. of shares
Share capital at January 1, 2017	26,142,365
Capital increase on March 23, 2017	9,500
Capital increase on April 13, 2017	22,000
Capital increase on May 30, 2017	5,000
Capital increase on June 15, 2017	8,537
Share capital at June 30, 2017	26,187,402
Share capital at January 1, 2018	30,751,327
Share capital at June 30, 2018	30,751,327

Zealand Pharma A/S 28/31



## Note 4 – Loss per share

The loss and weighted average number of ordinary shares used in the calculation of basic and diluted loss per share are as follows:

		Restated		Restated	Restated
DKK thousand	1.4-30.6.18	1.4-30.6.17	1.1-30.6.18	1.1-30.6.17	1.1-31.12.17
Net loss for the period	-127,163	-94,389	-219,526	-121,482	-275,258
Net loss used in the calculation of basic and diluted					
loss per share	-127,163	-94,389	-219,526	-121,482	-275,258
Weighted average number of ordinary shares	30,751,327	26,174,223	30,751,327	26,158,854	27,918,271
Weighted average number of treasury shares	-64,223	-564,223	-64,223	-564,223	-64,223
Weighted average number of ordinary shares used in					
the calculation of basic and diluted loss per share	30,687,104	25,610,000	30,687,104	25,594,631	27,854,048
Basic loss per share (DKK)	-4.14	-3.69	-7.15	-4.75	-9.88
Diluted loss per share (DKK)	-4.14	-3.69	-7.15	-4.75	-9.88

The following potential ordinary shares are anti-dilutive and are therefore excluded from the weighted average number of ordinary shares for the purpose of diluted loss per share:

## Potential ordinary shares excluded due to anti-dilutive effect related to:

	June 30, 2018	June 30, 2017	December 31, 2017
Outstanding warrants under the 2010 Employee incentive program	246,359	677,342	429,784
Outstanding warrants under the 2015 Employee incentive program	2,015,000	1,438,326	1,424,000
Total outstanding warrants, which are anti-dilutive	2,261,359	2,115,668	1,853,784

## Note 5 - Cash and cash equivalents

	June 30,	December 31,
DKK thousand	2018	2017
DKK	14,740	12,824
USD	236,810	252,884
EUR	135,472	323,010
Total cash and cash equivalents	387,022	588,718

As of June 30, 2018, Zealand had cash and cash equivalents of DKK 387.0 million (December 31, 2017: DKK 588.7 million). In addition, DKK 6.1 million (December 31, 2017: DKK 5.9 million) are held as collateral for the royalty bond. The total cash position, including restricted cash, as of June 30, 2018 is DKK 393.1 million (December 31, 2017: DKK 594.6 million).

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### Note 6 - Royalty bond

In December 2014, Zealand entered into a USD 50 million royalty bond financing arrangement, based on part of the royalties from lixisenatide as a stand-alone product. The bond carries an interest rate of 9.375%. As security for the royalty bond, certain milestone payments relating to lixisenatide have been held as collateral in the form of restricted cash. On March 15, 2017, Zealand used restricted cash of USD 25 million (DKK 175 million) to repay half of the outstanding bond. Furthermore, additional restricted cash of USD 25 million (DKK 175 million) held as collateral for the bond was released to Zealand in exchange for a parent company guarantee.

The outstanding royalty bond amounts to USD 24.7 million (DKK 157.6 million). In the consolidated statements of financial position this is reported net of capitalized financing costs.

For further information regarding the royalty bond please see note 20 in the Annual Report for 2017.

### Note 7 - Financial instruments

As of June 30, 2018 and December 31, 2017, the following financial instruments are carried at fair value:

	June 30,	December 31,
	2018	2017
Securities	74,315	75,111
Other investments	9,589	9,312
Financial assets measured at fair value	83,904	84,423

The fair value of securities is based on Level 1 in the fair value hierarchy.

The fair value of other investments is based on level 3 in the fair value hierarchy.

Below shows the fair value hierarchy for financial instruments measured at fair value in the balance sheet. The financial instruments in question are grouped into levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 fair value measurements are those derived from input other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)
- Level 3 fair value measurements are those derived from valuation techniques that include input for the asset or liability that are not based on observable market data (unobservable input)

Except as detailed in the following table with respect to the royalty bond, as of June 30, 2018 and December 31, 2017, the carrying amount of financial assets and financial liabilities approximates the fair value.

	June 30, 2018		December 31, 2017	
DKK thousand	Carrying amount	Fair value	Carrying amount	Fair value
Royalty bond	143,435	145,436	135,734	139,991

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### Note 8 – Warrant programs

On May 22, 2018, Zealand granted 615,500 new warrants to the Company's Executive Management, Corporate Management and employees. The warrants give the holders the right to subscribe for 615,500 new Zealand shares with a nominal value of DKK 1 each, corresponding to 2.0% of the Company's total outstanding share capital. The exercise price is fixed at DKK 100.80, reflecting the closing price of Zealand's shares on Nasdaq Copenhagen on May 18, 2018.

The total number of new warrants granted has a combined market value of DKK 21.1 million calculated on the basis of the Black–Scholes model, including a five-year historic volatility of 42.6%, a five-year historic risk-free interest rate of 0.05% and a share price of DKK 100.80.

The exercise of warrants is by default subject to continuing employment with the Group. The warrants granted are subject to the provisions of the Danish Public Companies Act regarding termination of employees prior to their exercise of warrants in the case of recipients who are subject to the act.

Warrants expire automatically after five years. Warrants are considered vested at grant date and may be exercised after three years. The exercise of the warrants may take place four times a year during a four-week period starting from the time of the publication of Zealand's annual report or quarterly or semi-annual reports.

#### Effect on income statement

For the six-month periods ended June 30, 2018 and 2017, the fair value of warrants recognized in the income statement amounted to DKK 21.1 million (19.5), of which DKK 5.9 million (5.7) related to the Executive Management.

DKK thousand	1.1-30.6.18	1.1-30.6.17
Research and development expenses	13,761	12,261
Administrative expenses	7,334	7,190
Total	21,094	19,451

### Note 9 - Significant events after the end of the reporting period

No significant events have occurred after the end of the reporting period.

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